



# **2023 Bethlehem Church & Missions**

## **Operating Budget**

January 29, 2023

*SPREADING A PASSION FOR THE SUPREMACY OF GOD IN ALL THINGS FOR THE JOY OF ALL PEOPLES  
THROUGH JESUS CHRIST.*

# “Multiply” Motion | 10/16/22 QSM Recap

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**Motion:** The membership authorizes the Elders of the Church to take all actions necessary related to the separation of the Church and the creation of three separate and distinct churches.

**Results:** The vote passed with 801 “yes” and 28 “no” votes.



# 2023 Budgets | 10/16/22 QSM

FY 23				
Ministry Area	Downtown	South	North	Total
<b>Upreach</b>				
- Worship	151,400	50,000	164,673	366,073
- Vision & Preaching	172,481	57,000	195,628	425,109
- Media	146,407	14,000	149,854	310,261
<b>Upreach Total</b>	<b>470,288</b>	<b>121,000</b>	<b>510,155</b>	<b>1,101,443</b>
<b>Inreach</b>				
<i>Fam. Discipleship Subtotal:</i>	<b>282,797</b>	<b>120,188</b>	<b>518,379</b>	921,364
<i>Adult. Discipleship Subtotal:</i>	<b>235,243</b>	<b>262,990</b>	<b>352,977</b>	<b>851,210</b>
<b>Inreach Total</b>	<b>518,039</b>	<b>383,178</b>	<b>871,356</b>	1,772,573
<b>Outreach</b>				
- Leadership Development	17,327	0	60,000	77,327
- Neighborhood Outreach	17,075	13,000	136,705	166,780
- Outreach Support	194,880	2,400	136,966	334,246
- Church Planting	57,395	12,000	45,000	114,395
- Ministry Mobilization	0	3,000	6,000	9,000
- Global Outreach	598,075	212,962	730,598	1,541,635
<b>Outreach Total</b>	<b>884,753</b>	<b>243,362</b>	<b>1,115,268</b>	2,243,383
<b>Support</b>				
- General Administration	225,261	50,735	401,434	677,430
- Communications	<b>68,032</b>	30,412	60,760	159,204
- Information Technology	<b>126,819</b>	35,000	123,066	284,885
- Property (w/o mortgage)	518,763	196,367	361,714	1,076,844
- Mortgage	<b>217,500</b>	130,000	270,000	617,500
<b>Support Total</b>	<b>1,156,375</b>	<b>442,513</b>	<b>1,216,974</b>	<b>2,815,863</b>
<b>Total Estimated Operating Costs</b>	<b>3,029,455</b>	<b>1,190,053</b>	<b>3,713,754</b>	<b>7,933,262</b>
<b>Total Estimated Offerings</b>	<b>3,050,000</b>	<b>1,200,000</b>	<b>4,000,000</b>	<b>8,250,000</b>
<b>Estimated Surplus/(Deficit)</b>	<b>20,545</b>	<b>9,947</b>	<b>286,247</b>	<b>316,738</b>

## Proposed FY 2023 Budget

- Aligned to current giving trends
- Mindful of 'stand up' costs required
- Includes mortgage impacts
- Aligned with the vision from each Pastor for Preaching and Vision

## FY 2023 Budget Summary

- **Downtown (Bethlehem): \$3.05M**
- **North (The North Church): \$4.0M**
- **South (South Cities Church): \$1.2M**

# 2023 Budgets | 12/18/22 Annual Meeting



FY 23			
Ministry Area	Downtown	North	Total
<b>Upreach</b>			
- Worship	151,400	164,673	316,073
- Vision & Preaching	172,481	195,628	368,109
- Media	146,407	149,854	296,261
<b>Upreach Total</b>	<b>470,288</b>	<b>510,155</b>	<b>980,443</b>
<b>Inreach</b>			
<i>Fam. Discipleship Subtotal:</i>	<b>282,797</b>	<b>518,379</b>	801,176
<i>Adult. Discipleship Subtotal:</i>	<b>235,243</b>	<b>352,977</b>	588,220
<b>Inreach Total</b>	<b>518,039</b>	<b>871,356</b>	<b>1,389,395</b>
<b>Outreach</b>			
- Leadership Development	17,327	60,000	77,327
- Neighborhood Outreach	17,075	136,705	153,780
- Outreach Support	194,880	136,966	331,846
- Church Planting	57,395	45,000	102,395
- Ministry Mobilization	0	6,000	6,000
- Global Outreach	598,075	730,598	1,328,673
<b>Outreach Total</b>	<b>884,753</b>	<b>1,115,268</b>	<b>2,000,021</b>
<b>Support</b>			
- General Administration	225,261	401,434	626,695
- Communications	68,032	60,760	128,792
- Information Technology	126,819	123,066	249,885
- Property (w/o mortgage)	518,763	361,714	880,477
- Mortgage * (still TBD)	<b>217,500</b>	270,000	487,500
<b>Support Total</b>	<b>1,156,375</b>	<b>1,216,974</b>	<b>2,373,349</b>
<b>Total Estimated Operating Costs</b>	<b>3,029,455</b>	<b>3,713,754</b>	<b>6,743,208</b>
<b>Total Estimated Offerings</b>	<b>3,050,000</b>	<b>4,000,000</b>	<b>7,050,000</b>
<b>Estimated Surplus/(Deficit)</b>	<b>20,545</b>	<b>286,247</b>	<b>306,792</b>

## FY 2023 Working/Functional Budget

- Downtown and North budgets: see 2023 working budget columns (no change from 10/16/22, except South Cities Church removed)
- BBC elders review January 2023
- Bethlehem and The North Church review/approve distinct 2023 budgets
- Small adjustments expected (mortgage payments, etc.)
- May need replenished reserves



# 2023 Budget | Motion

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**Motion:** The Council of Elders recommended at their 1/10/2023 meeting a 2023 “General Fund” Church & Missions operating budget of **\$3,150,000** for the congregation to approve at the Winter Quarterly Strategy meeting on January 29, 2023.

**Note:**

- This budget includes the Downtown Campus’s portion of one month’s expenses for Bethlehem when it consists of both the Downtown and North Campuses (January), and 11 months (February through December) when Bethlehem consists of only the (former) Downtown Campus.



# 2023 Budget | Overview of \$3.15M

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## Program portion of budget: ~\$1.6M, which includes ...

- **Upreach:** Worship, Vision & Preaching, and Media
- **Inreach:** Family Discipleship and Adult Discipleship
- **Outreach:** Neighborhood Outreach, Outreach Support (including Campus Outreach), Church Planting, and Global Outreach
- **Support:** G&A (Finance, HR, Office, Giving, etc.), Communications, IT, and Properties
- **Other:** Mortgage (7.5% of budget) and Replenishing Operating Reserves (goal: 10% of budget)

## Staffing portion of budget: ~\$1.55M, which includes ...

- **Payroll & Benefits**



# 2023 Budget | 1/29/23 Update

Bethlehem (DT) - Proposed 2023 Budget	
Ministry Area	Total
<b>Upreach</b>	
- Worship	154,324
- Vision & Preaching	157,666
- Media	146,407
<b>Upreach Total</b>	<b>458,397</b>
<b>Inreach</b>	
- Family Discipleship Subtotal:	299,076
- Adult. Discipleship Subtotal:	259,251
<b>Inreach Total</b>	<b>558,327</b>
<b>Outreach</b>	
- Leadership Development	17,327
- Neighborhood Outreach	13,075
- Outreach Support (includes CO)	195,271
- Church Planting	57,395
- Global Outreach	583,171
<b>Outreach Total</b>	<b>866,239</b>
<b>Support</b>	
- General Administration	278,419
- Communications	72,847
- Information Technology	146,819
- Property (w/o mortgage)	471,651
<b>Support Total</b>	<b>969,736</b>
<b>Other</b>	
- Mortgage	236,250
- Replenish Reserves	60,000
<b>Support Total</b>	<b>296,250</b>
<b>Total Estimated Operating Costs</b>	<b>3,148,949</b>
<b>Total Estimated Tithes &amp; Offerings</b>	<b>3,150,000</b>
<b>Estimated Surplus/(Deficit)</b>	<b>1,051</b>

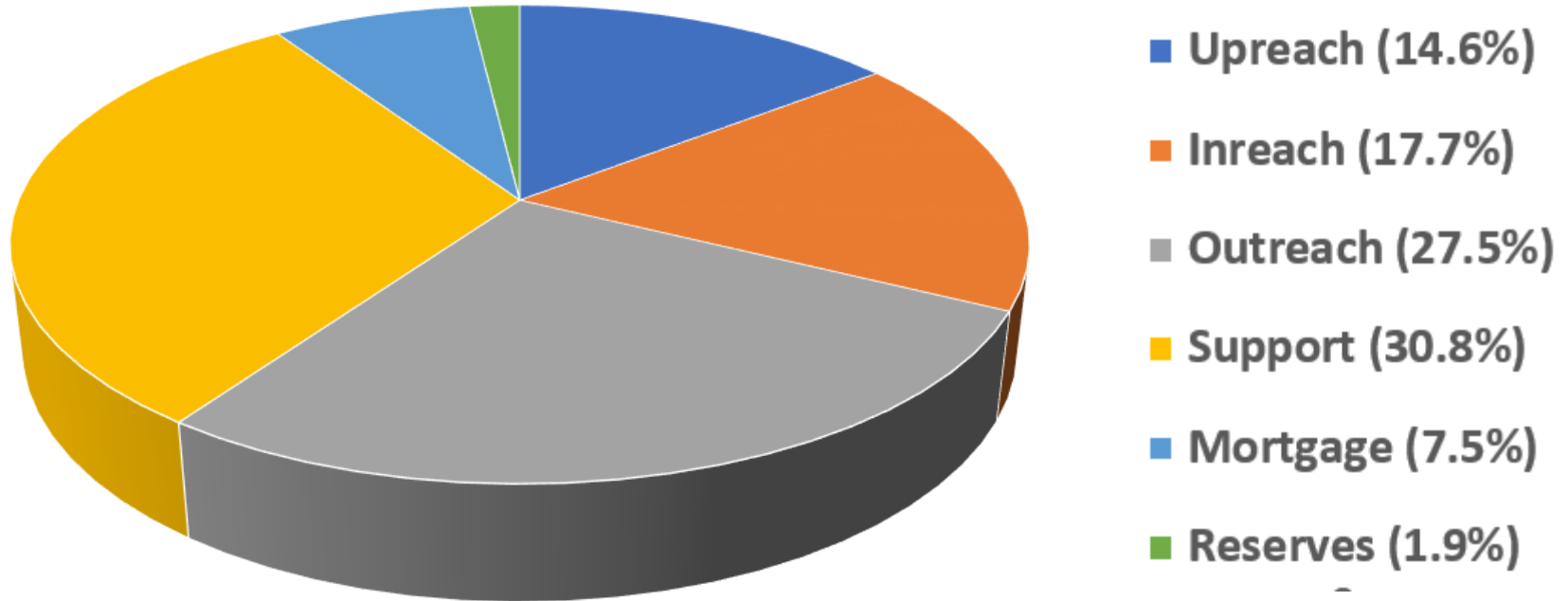
Summary of 2023 Budget	
Ministry Area	Total
<b>Upreach</b>	<b>458,397</b>
<b>Inreach</b>	<b>558,327</b>
<b>Outreach</b>	<b>866,239</b>
<b>Support</b>	<b>969,736</b>
<b>Other</b>	<b>296,250</b>
<b>Total Operating Costs</b>	<b>3,148,949</b>
<b>Total Tithes &amp; Offerings</b>	<b>3,150,000</b>
<b>Surplus/(Deficit)</b>	<b>1,051</b>

Added funding for Pastor for Youth, Women's Minister, replenishing operating reserves, and additional debt reduction (mortgage payment)

# 2023 Budget | Proportional Breakout



Budgeted Funding By Ministry Area







# 2023 Budget | Does NOT Include ...

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## Other Bethlehem “designated” funds |

- Helping Hand
- Majority of Campus Outreach funding (individual support raising) –  
Note: In 2023, The North Church will be the “hub church” for CO
- Short Term Ministry Mobilization funding for trips
- Majority of contributions to two main Bethlehem ministry  
“subsidiaries”: Bethlehem College & Seminary, and CityJoy: they  
have their own budgets
- Designated contributions to pay down current mortgages: select “All  
Church” gift fund, and then “Mortgage Debt Reduction” sub fund.



# 2023 Budget | Contingencies

**Q: “Is there a contingency plan for our \$3.15M budget?”**

**A: Multi-faceted approach** – examples include:

- Goal: 10% operating reserve (\$315K)
- FPA’s review and monitor both income and expenses each month
- Staff given guidance to begin each year conservatively
- Not all budgeted spending is equal in priority (some flexibility)
- Modest staff salary increases usually targeted for July
- Past history: Small annual deficits or surpluses (contributions and expenses usually within 1% to 2% of each other)
- Prayerfully make needs known to congregation (December 2022)
- **Reminder:** “*And my God will supply every need of yours according to his riches in glory in Christ Jesus.*” Philippians 4:19

# 2023 Budget | RECAP

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**Motion:** The Council of Elders recommended at their 1/10/2023 meeting a 2023 “General Fund” Church & Missions operating budget of **\$3,150,000** for the congregation to approve at the Winter Quarterly Strategy meeting on January 29, 2023

# Proposed 2023 Operating Budget

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Questions?